



1. How did you find out about Burns & Co? Why did you choose us for your Auction?

My mother and I searched Facebook for auction groups and the first to come up was Burns & Co. We began to follow and watch their live stream auctions and liked what we saw. We researched multiple auction groups, however, Burns & Co undoubtedly were outstanding, leading the way in auctioneering. They were our only choice.

2. What did you think of the setup and organisation in the lead up to your Auction?

Selling your loved one's life collection is very emotional. Ashley Burns and his team understand this. They were extremely respectful, organised and proficient. It was highly evident that they are an experienced team in this field. We were very impressed with the presentation of our place and auction lots. There is also a lot of organisation to be done prior to auction day. The communication and organisation from the office girls was fabulous.

3. How was the marketing of your Auction? Was it effective?

We booked our auction early with Burns & Co so we had 10 months of advertising on Burns & Co web site. Facebook reaches an endless amount of people. We also advertised in the paper to reach those who are not computer orientated. All taken care of by Burns & Co.

4. What did you think of the online bidding? Did it impact the results on the day?

On line bidding is essential. It is a game changer. It allows people who could not physically attend the auction to participate and bid on items of their choice. It definitely had a big impact on our auction. On line bidding opens the auction to the whole country!! We had many interstate buyers.

5. How was the auctioneering? What is something specific about the auctioneering that you like or believe worked well?

The auctioneers were superb. They could capture the audience. They were focused and commanded control. They worked as a team having many spotters so no bid gets missed. We particularly liked the jovial banter that kept the auction entertaining and light hearted.

6. What exactly did you like most about our service?

Everything. Most of all we liked the professional, capable, competent and friendly staff.

7. What makes Burns & Co different to other auction companies?

Burns & Co are a rapidly expanding company, and this is testament to the quality service they provide. They have on line bidding and live stream their auctions on Facebook. Burns & Co have a following of collectors with a passion for old items rather than dealers wanting to resell.



8. Would you recommend Burns & Co Auction to others? What would you say to someone thinking about having a Burns & Co Auction?

Absolutely. Burns & Co are a highly experienced and professional team. They are passionate, committed, and strive to obtain the best price possible. On line bidding and live streaming reaches an ever expanding audience. They are truly outstanding in all aspects and would highly recommend them to anyone considering an auction. They are the best of the best.

9. How did the overall weekend of the Auction run? Was it an enjoyable experience?

Our auction ran very smoothly. Our family had no stress as Burns & Co organised and set up everything and were still present two days after the auction. We even had good weather.

10. How did you find the Burns & Co staff? What was it like dealing with them?

We thought Burns & Co staff were absolutely gorgeous. We found them very friendly, caring and a pleasure to work with. It was lovely to see many female staff employed by Burns & Co, as female vendors we did not feel we were in a mans world.

11. Is there anything you think Burns & Co could improve on?

The feed back we received from people attending our auction was all positive. Everyone was very impressed how professional our auction was. Our neighbours even enjoyed the music being played!!

12. Were you happy with the overall result?

Yes, we were happy with the overall results and everything was sold.